

## OBJECTIVE

To seek a position in an organization which offers key participation, team oriented tasks, immediate challenges and career opportunity to enhance my sales and managerial skills.

## EXPERIENCE

### Job

**OPPO Mobile Co.** Since Sept-2016  
**Regional Sales Manager (Oppo & Realme) | Supply Chain Manager | Training Manager**

- Supervising the Regional teams
- Managing advertising department, supply chain department, marketing department and sales department in the region.
- Conducting training of the beginners
- Conducting training of new models launched
- Punching sale orders of whole regions in Leaf
- Close Coordination with accounts department on payment reconciliations
- Making sure of in time supply of goods throughout the region
- Salary & incentive calculations for dealers and regional sales staff
- Co-coordinating with the Head office for supply chain improvement

**Silk Bank** June-2016 – Sept-2016  
**Sale Officer**

- Been part of the sales team in the loan department
- Carry out tasks given by the management.

## ACHIEVEMENTS

- Receiving awards of No. 1 Regional manager for the past one year and the streak is going on.
- Developed Lahore DHA, Attock & Bannu regions from scratch.
- Took a for granted region to No. 1 Region of Pakistan in Numbers.
- Won Hi-End Device All Pakistan Contest

# Summer Abbas



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## EDUCATION

- 2012-15** **Bcom**  
Punjab University
- 2010-12** **Icom**  
Muslim Institute of Management Sciences  
Kabirwala
- 2008-10** **Matric**  
Gvov't high School Jarala

## SKILLS & ABILITIES

- Leadership**  
Vice President Abdul Hakim Athletic Club.  
Captain City Cricket Team
- Planning & Management**  
Organized Technical and Non-Technical Events
- Proficient in Dealing with Personnel**  
Hosted multiple get together nights prepared and managed invitations to many high profile wholesalers and dealers of the mobile industry.
- Content Writing**  
Managed Content publications on OPPO Social Media
- Excellent Communication Skills**  
Conducted Career Counselling and training seminars for the new inductions.
- Take Initiatives**  
Mocked Industrial Recruitment Procedure; Organized Industrial IQ Quiz & Mock Interviews in the College.
- Network Marketing**  
Managed participation in co-curricular events through ambassadors.
- Softwares**  
Microsoft Office

## INTERESTS

- Travelling | cricket