

MR. WALEED RAZA

Enthusiastic Learner, Looking for Exposure in Management Science.

Personal Details

Name:

Waleed Raza

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Domicile

Nowshera
Khyber Pakhtunkhwa

OBJECTIVE

- Since I feel I can perform best under pressure; therefore, I seek a career that truly tests me and keeps me on my toes at all time.

ACADEMIC QUALIFICATION

Master of Business Administration. (Marketing)

Institute of Management Sciences, Hayatabad, Peshawar.



BBA- Finance.

Institute of Management Sciences,
Hayatabad, Peshawar.

Fsc. Pre- Engineering Peshawar Board

Matric- Science **Peshawar Model School.**

EXPERIENCE

- 1) JHT Hospital Peshawar:
- 2) Peace and Development Organization:
- 3) The Bank of Khyber:
- 4) Nidrar & Co:

COMPUTER SKILLS

- 2017 Office Management Tool,
Institute of Management Sciences
Hayatabad, Peshawar.
- Intuit QuickBooks.
- Ms Office.
- SPSS.



DISTINGUISH FEATURES

- Can work for long hours.
- Critical thinker.
- Leadership and interpersonal skills.
- Problem solver.
- Flexible and quick learner.
- Can take challenges with confidence.
- Good communication skills.
- Goal oriented, ambitious and devoted.

ACADEMIC SKILLS

- Book-keeping
- Basic financial statements.
- Marketing Management.
- Business Planning.
- Branding Strategy.
- Consumer Behavior.
- Business to Business Marketing.
- Digital Marketing.
- Ecommerce.
- Viral Marketing.
- Word Of Mouth Marketing.
- Direct Marketing.
- Risk management.
- Portfolio analysis.
- Customer Relationship Management.

LINGUISTIC SKILLS

LANGUAGE SPEAK WRITE

ENGLISH	EXCELLENT	EXCELLENT
URDU	EXCELLENT	GOOD
PASHTO	EXCELLENT	FAIR

CO-

CURRICULA

R ACTIVITIES

- Business fest
- Presentations.
- Mock trial and roles.
- Reading.
- Web surfing.
- Travelling.
- Playing Cricket.
- Swimming, running.

REFERENCES

- Available upon Request