



SYED MOIZ ALI

Business Development Officer

My Contact

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Hard Skill

- leadership skills
- teamwork
- time management
- customer service
- fast learner
- communication and negotiation

Soft Skill

- Observation
- Decision making
- Communication
- Multi-tasking

Education Background

- Fazaia Degree College Faisal
Fazaia Degree College Faisal
Completed in 2017
- Jauhar Degree College
intermediate certificate
Completed in 2019
- iqra university
Bachelor of business administration
NOV, 2019 – PRESENT

About Me

- 3+ years of experience in sales and customer service – Proven ability to build relationships and close deals
- Experience in developing and implementing sales strategies
- Ability to effectively manage customer accounts
- Excellent interpersonal skills and an ability to communicate with clients at all levels

Professional Experience

ISMMART GROUP OF INDUSTRIES

REAL ESTATE

10 JULY, 2023 – PRESENT

- Provide clients with insights on market conditions and trends.
- Create and execute comprehensive marketing plans to promote listed properties.
- Build and maintain a network of contacts, including other real estate professionals, to expand potential buyer and seller.
- Keep track of commissions, expenses, and taxes related to real estate transaction

HUSSAIN MARKETING NETWORK, ASSITANT MANAGER

REAL ESTATE

JANUARY 2023 – 9 JULY, 2023

Key responsibilities:

- Advertised real estate consulting services to local community members.
- Effectively communicated with lenders, real estate offices, and service companies to obtain the information needed for the closing.
- Produced online and in-person marketing content and worked with real estate contracts AIR and CAR.
- Remained knowledgeable about real estate laws, guidelines and procedures.
- Exuded a passion for the real estate industry.

DEALSBAAD,

REAL ESTATE

DEC, 2021 – NOV, 2022

Key responsibilities:

- Remained knowledgeable about real estate laws, guidelines and procedures.
- Exuded a passion for the real estate industry.
- Worked with clients to understand true real estate needs prior to planning.
- Produced marketing content and worked with real estate contracts AIR and CAR.

DAR E ZAMEEN,

REAL ESTATE

AUG,2020 - DEC, 2021

Key responsibilities:

- Effectively communicated with lenders, real estate offices, and service companies to obtain the information needed for the closing.
- Produced online and in-person marketing content and worked with real estate contracts AIR and CAR.
- Remained knowledgeable about real estate laws, guidelines and procedures.
- Exuded a passion for the real estate industry.