

Adil Badshah

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PROFILE

Coordinating the sale operation for kpk region with union lubricant. Executing and conducting marketing research, recruiting sale personnel, setting sale targets, implementing sales and marketing plans, evaluating individual and performance , supporting store manager in day to day operation , preparing and reviewing monthly budget , analyzing market trend .

OBJECTIVE

To succeed in an environment of growth and excellence and earn a job which provides me job Satisfaction and self-development and helps me achieve personal as well as organization goals. Seeking to leverage my technical and professional expertise to grow in the new role of engineer at your company.

WORK EXPERIENCE

Union lubricants

Peshawar ,KPK

Area sales manager

2018-2022

- Ensuring and implementing monthly sale targets on the distributor in the specified region
- Ensuring company policy and operational procedure are fully implemented
- Daily base meeting with the clients
- Ensuring that stock are executed in proper manner according to policy of the company
- Satisfying clients with the different product of the union lubricant
- Ensuring that display of lubricant are in the standard of the company
- Visit market on daily bases for the review and ROI
- Controlling and managing sales of the whole month
- Provide feedback to the company
- checking the duty timing and maintain a proper duty time for the rest of the employee
- Providing good distributor and investor to the company as per policy for a good monthly sale target

Peshawar electric supply company

Peshawar, KPK

Intern engineer

2017-2018

- Worked alongside senior power engineers in the review of design and stress analysis reports
- Developed reliable operational electrical system guidelines
- Performed tasks that supported power testing program prior to release of product
- Worked with engineers to evaluate power distribution system capabilities
- Provided technical support in the resolution of complex power system concerns

EDUCATION

City University of science and information technology

Peshawar, KPK

Bachelor of Science in Electrical Power Engineering

2017

Cumulative GPA Score of 3.27 over a scale of 4

Silver medal

City College

Peshawar, KPK

Intermediate Education

2012

1st Division – Overall 72 %

Hira high school

Peshawar, KPK

Matriculation

2010

1st Division – Overall 75%

Skills

COMMUNICATION:

Excellent written and verbal presentation in English, using proper grammar and speaking voice.

INTERPERSONAL:

Able to lead and coordinate people, able to accept supervision, and get along with co-workers.

COMPUTER SKILLS

- Good programming skills in C, C++, Verilog, Assembly.
- Microsoft Office (Word, Excel, PowerPoint, Access).
- MATLAB and simulation
- multisim
- power world

AVAILABILITY:

My work track record proves that I am able to deal with deadlines and multi-tasks as well as work under pressure.

SEMINAR AND PRESENTATIONS

- FPGA Workshop Conducted a Technical Workshop on “Reconfiguration Process of FPGAs” at CUSIT in 2015.
- Robotics Workshop Attended “Workshop” hosted by a team from CASE University Punjab at CUSIT Peshawar where basic knowledge from idea to design and interfacing of Robots was imparted.
- Empowerment for Life! Attended 2 Days’ Workshop on Career Development facilitated by SOL Foundation, HSBC at NUCES Fast in 2015.

HONORS AND ACHIEVEMENTS

- Got name in University Dean’s Honor List.
- Got 3rd prize in Debate Competition held at hira high school in December 2010.

CERTIFICATES

- Participation Certificate in Quiz Competition held at FAST-NUTEC Peshawar in APR-2014
- Participation Certificate in Seminar "How to Effectively Present Your Research" held at City University of Science and IT Peshawar in Mar-2015
- Participation Certificate on account of One-Day Workshop on “RoboSprint-2016”

ACADEMIC PROJECTS

Final Year Project

Maximum power harvesting through solar panel for 12v battery charging

Description

In this project, we implemented an efficient new technique for maximum power from solar panel for 12 v battery charging. we implement a buck convertor and which covert any input voltage into 12v for batter charging for maximum transfer load impedance must equal to source impedance which is being

carried out through MOSFET switch. overall efficiency is being improved and the cost is minimum as compare to pervious MPPT.