



TUFAIL MALIK

H.No C-13 Block-9 PIA ECHS Gulistan-e-

Jauhar Kalan

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<u>OBJECTIVE</u>	
<u>AREAS OF STRENGTH</u>	Dynamic and results-oriented sales professional with 10+ years of experience in the Construction Sector. Demonstrated track record of surpassing sales targets, building robust client relationships, and closing high-value deals. Skilled in prospecting, consultative selling, and fostering customer loyalty. Proven ability to drive revenue growth through strategic sales techniques and effective negotiation.
<ul style="list-style-type: none">Prominent academic resultsRisk managementMeet deadline under pressureQuick LearnerCoordinate multiple projectsGood communication skillsStrong financial analysisTime management skillsDriven to learn, apply new ideasDedicated and self motivatedLeadership qualitiesCommand on:<ul style="list-style-type: none">SPSSMS EXCELMS WORDMS POWER POINTWINDOWSINTERNET	<u>Academic Qualification:</u> <u>BOARD OF SECONDARY EDUCATION KARACHI.</u> MATRIC IN 2007. <u>Professional Qualification:</u> <u>DIPLOMA IN ASSOCIATE ENGINEERING (ELECTRONICS).</u> SINDH BOARD OF TECHNICAL EDUCATION IN 2013.
<u>PERSONAL DATA</u>	
<ul style="list-style-type: none">Father Name: Imdad Hussain MalikDate of Birth: 05/10/1991Place of Birth: KarachiNationality: PakistaniReligion: IslamDomicile: Azad KashmirN.I.C NO: 42000-9805413-1	<u>Professional Experience:</u> ➤ AL-Syed Shezad Steel & Cement Dealer Saadi Town Scheme 33 Working as a Sales Manager Ten years Experience in this Field.
<u>Hobbies</u>	
<ul style="list-style-type: none">ReadingSnookerTable TennisCricket	