# CV and Brief Profile of Sultan Mohammad

Certified SME Trainer &	Name:	Sultan Mohammad	
Master Trainer for ToT,	Nationality:	Pakistani	0
IFC/World Bank Group.	Email:	sultanitp@gmail.com	
	Cell No:	PAK 0300 5907360	122
Master Trainer with ECI			Care and
Pvt. Ltd. Islamabad,	Residence:	H/No 21 Street No. 2, New Mohmand	
Pakistan		Abad Town, Kohat Road Peshawar City.	
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#### Introduction:

Sultan is an IFC/World Bank Group certified trainer and master trainer for delivering IFC training modules to SMEs and Training of Trainers workshop though Afghanistan and Pakistan. Sultan holds a master degree in Business Administration (MBA) with specialization in Marketing from Peshawar University and has over 18 years of work experience in Pharmaceutical industry in Pakistan with various Multi-national and National companies like Novartis, Pharmacia & Upjohn GETZ Pharma, LG Life Sciences, and Macter International. He has also worked in the field of Sales Marketing, and Training & Development.

Sultan's key area of interest is training and development and he is currently active in delivering training workshops with a number of clients in Pakistan. His special areas of interest are coaching, mentoring, and training & development.

Degree/ Certificate	Year/Session	Institution	Grade	Major subjects
MBA (Marketing)	2000-2002	University of	CGPA 3.5	Marketing, HR, and
ivida (ividi ketilig)		Peshawar		Training & Development
B.Sc.	1991	University of	2 <sup>nd</sup> Division	Mathematics (A&B) and
D.3L.		Peshawar		Physics.
F. Sc.	1987	BISE Peshawar	C Grade	Pre-Medical & Pre-Eng.
Matric	1984	BISE Peshawar	A Grade	Science group

### **Education Background:**

#### Language Skills:

Languages	Read	Write	Speak
Dari/Farsi	Good	Good	Good
English	Excellent	Good	Good
Urdu	Excellent	Excellent	Excellent
Pashto (native)	Excellent	Excellent	Excellent

## Demonstrated Skills & Abilities with Recently Completed Training Projects:

AssignmentPeriodPeriod7-day Training of TrainersMaster21st to 27th FebruaryTo T to 17 trainers on Agribusiness Management, Marketing and Innovation modules in Hotel Serena, Quetta on behalf of ECI Pakistan Ltd.7-day Training of Vorkshop -1Master14th to 20th 2022To T to 15 trainers on Agribusiness Management, Marketing and Innovation modules in Hotel Serena, Quetta on behalf of ECI Pakistan3-day Training Workshop on Managing Agri- BusinessLead Trainer24th to 26th January 2022Pilot training to 17 male & female trainers in Agriculture & Agribusiness in Hotel Reliance, Quetta, on behalf of ECI Pakistan3-day Training workshop on Agri-BusinessLead Trainer21st to 23rd January 2022Pilot training to 17 male & female trainers in Agriculture & Agribusiness in Hotel Reliance, Quetta, on behalf of ECI Pakistan3-day Training workshop on Aday Training Lead Trainer17th to 20th January 2022Pilot training to 17 male & female trainers in Agriculture & Agribusiness in Hotel Reliance, Quetta, on behalf of ECI Pakistan3-day Training workshop on Agri-Business financeLead Trainer17th to 20th January 2022Pilot training to 17 male & female trainers in Agriculture & Agribusiness in Hotel Reliance, Quetta, on behalf of ECI Pakistan4-day Training workshop on Agri-Business financeLead Trainer14th to 16th January 2022Pilot training to 17 male & female trainers in Agriculture & Agribusiness in Hotel Reliance, Quetta, on behalf of ECI Pakistan4-day Training workshop on Garantee Ltd.November January 2022Agriculture & A	Company/	Position	Performance	Major Tasks & Responsibilities
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ECI Islamabad	Trainer	May 2019	One day training session on "Managing Time"
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ECI Islamabad	Trainer	May 2019	One day training session on "Managing People"
			for Women Chamber of Commerce, Abbottabad
Highnoon	Product	Jan 2016	Marketing strategies for existing products
Laboratories Ltd.	Manager,	till	Launching new products, Training field
	International	March 2019	force, Field visits, Developing KOLs, Scientific
	Business		presentations to & by doctors

#### Contact details:

- Cell no: 0300 5907360
- Email: <u>sultanitp@gmail.com</u>
- Skype ID: Sultanitp

LinkedIn profile: <a href="https://www.linkedin.com/in/mohammadsultan/">https://www.linkedin.com/in/mohammadsultan/</a>

Postal Address: H/No.21 Street No.2, New Mohmand Abad Town Kohat Road Peshawar.

(Note: References for all the above-mentioned trainings can be provided upon request)