

OBJECTIVES

To become a successful business manager by contributing value to my employers - harvest good teams and processes, optimize capital utilization and yield acceptable results;

To learn, grow, motivate, inspire and win accolades of the peers.

PROFESSIONAL PROFILE

A finance professional bearing over **20 years** of experience in corporate tax management, tax advisory/compliance, audit/assurance and accounting services - I have been part of superior service activities, providing high value compliance, information and assurance. My knowledge and skillsets include:

- Corporate tax/VAT - planning, compliance, tax research, transaction advisory, accounting, litigation management;
- Audit & assurance - financial/performance;
- Business process evaluation and validation;
- Financial accounting, reporting and analysis;
- Financial planning/budgeting & other support for business decision-making;
- Corporate regulatory compliance;
- Team/ work management.

Further, I carry sound understanding of business and regulatory environments of various industries, bear good communication and interpersonal skills, and exhibit integrity, objectivity and ethical work behaviour.

EDUCATION/CERTIFICATIONS

- CA Pakistan (Finalist)
- CA (Pakistan) Articles
pwc Pakistan • 2003-2007
- ACCA - Professional Scheme
(Qualified Intermediate Stage Exams)
- Bachelors of Science
University of Punjab, Pak • 1997-1999

EXPERIENCE SUMMARY

Senior Manager Finance - Group Tax Strategy/Litigation (*previously AM/Sen. Executive*) at PTCL Group /Ufone (Etisalat Group) [Mar 2011 to date (12 years)]

- Tax planning • Tax research • Internal transaction advisory • Industry advocacy
- Tax compliance Review • Management reporting (details at Annex. I)

Supervisor / Senior Associate - Tax Services

A.F. Ferguson & Co. (pwc Pakistan) | Jan 2008 to Feb 2011 (3 years)

- Tax filings • Client representation • Advisory • Corporate filings • tax compliance reviews (details at Annex. II)

Senior Associate / Associate - Audit/Business Advisory

A.F. Ferguson & Co. (pwc Pakistan) - Jun 2003 to Dec 2007 (4.5 years)

- Statutory audits • Business advisory • accounting services • Internal controls review and reporting (details at Annex. III)

TRAININGS, WORKSHOPS, SEMINARS

- International Financial Reporting Standards
- Information Technology General Controls (ITGC)
- Audit under US Sarbanes Oxley Act (SOX)
- International Auditing Standards/pwc Audit
- Project Management
- Direct and Indirect Tax Laws
- Business communication skills
- BASEL II Basics
- Coaching / Mentoring
- Management / Change Management

PROFESSIONAL SKILLS

- | | |
|--|-------|
| ▪ Corporate Tax Management | ★★★★★ |
| ▪ VAT Management/Compliance | ★★★★★ |
| ▪ Tax Litigation Management | ★★★★★ |
| ▪ Tax research & Advisory | ★★★★★ |
| ▪ Pakistan income tax/VAT laws | ★★★★★ |
| ▪ Contracts review/drafting | ★★★★★ |
| ▪ Reporting/Presentation | ★★★★★ |
| ▪ Accounting, auditing, IFRS | ★★★★★ |
| ▪ Business Processes/Internal Controls | ★★★★★ |
| ▪ Corporate Secretarial Compliance | ★★★★★ |
| ▪ ERP (SAP Financial module) | ★★★★★ |
| ▪ Spreadsheets / Data models / Office | ★★★★★ |

Pakistan Telecommunications Co. Ltd Group
Pak Telecom Mobile Limited (Ufone)

(Telecom, Broadband, Information & Communication Tech. – under management of Etisalat UAE)

March 2011 to-date

Current Position: Senior Manager Tax Strategy & Governance, reporting to EVP Finance – Group-Tax

I am leading the tax strategy and planning function at PTCL Group (PTCL, Ufone, U-Bank), supporting the over corporate tax management of the Group (planning, reporting, compliance, litigation). My responsibilities include to:

- Represent the Group before different Government agencies and functions, and support tax advocacy efforts of the telecom industry.
- Keep tabs on new and changing laws and rules applicable to the industry, inform the stakeholders of such changes and propose appropriate steps needed to maintain acceptable compliance level;
- Proactively research the transactions and systems within the Company/industry, for effective tax planning;
- Review major contracts in the light of requirements of tax laws, tax treaties and transfer pricing, while suggesting appropriate changes;
- Consider tax aspects of new products/services, projects and initiatives, and advise tax efficient models and strategies to the transaction owners;
- Prepare reports/presentations for senior management, covering tax planning, periodic performance, tax-risk profiling, general tax outlook, etc.;
- Provide on-demand assurance to management regarding effectiveness of tax compliance in different functional areas;
- Provide support to other tax teams, finance, operations and business functions in the matters of tax compliance/accounting;
- Oversee the Company's tax filings, to ensure quality compliance in a timely and cost-effective manner with minimal tax exposure;
- Represent the Company in front of tax agencies in audits, and other meetings;
- Plan and handle defense along with the consultants against tax notices, assessments and in litigations;

A.F. Ferguson & Co. (AFF)

(AFF is the largest and oldest professional accounting firm in Pakistan. It is a member firm of pwc network / PricewaterhouseCoopers, providing audit, tax and business advisory services.)

January 2008 to February 2011

Supervisor/Senior Associate at Tax Services function, reporting to Engagement Partner

I was part of a team providing tax/corporate advisory services to several multinational and local firms working in telecom, energy, power generation and manufacturing sectors - moving up to the level of Senior Associate reporting to the Partner. My responsibilities, inter alia, included:

- Preparation of tax returns and other statutory statements for the clients;
- Representation before Pakistan tax authorities in connection with assessment, recovery, refund and specific tax problems of clients;
- Assistance in preparation of advices to clients on tax, corporate and other business regulatory issues;
- Assistance in preparation of tax appeals;
- Assisting clients with corporate/regulatory compliances, representing clients at Securities and Exchange Commission of Pakistan and the Board of Investment;
- Providing on-demand review for certain clients, of quality and effectiveness of their tax compliance systems, with objective to help improve working of tax functions and reduction of tax exposure.

Some of the major clients I worked for during the period:

Telecom	Jazz (previously Mobilink, Veon Group)	Oil & Gas	Pakistan Oilfields Ltd
	Ufone (Etisalat Group)		Attock Oil
Network services	Link-Direct International (Veon Group)	Other	BHP Petroleum
	PTCL (Etisalat Group)		Attock Petroleum
			Attock Refinery
	Motorola,		British American Tobacco
	Alcatel-Lucent		BBC Pakistan
			Fauji Foundation

Annex. III

A.F. Ferguson & Co. (AFF)

June 2003 to December 2007

Senior Associate/Associate at Assurance & Business Advisory (ABAS), reporting to engagement managers/directors/partners

At ABAS, I was involved in various statutory and special nature audits, in line with generally accepted auditing standards (GAAS) and in conformity with relevant accounting and regulatory frameworks. I was also engaged in some business advisory assignments of varying scope and nature.

My work followed latest audit techniques and SOPs governed by the pwc's quality standards, aided by its shared knowledgebase. Those standards required due planning, execution and conclusion of each engagement. My work at ABAS allowed me to explore and learn various professional competencies, including:

- Planning and research
- Business risk assessment
- Work delegation and supervision (teams of 2 to 6 associates)
- Communication and interfacing
- Conflict resolution
- Internal controls evaluation
- Work documentation
- Reporting

Following is a brief description of my major assignments in that period:

CORPORATE AUDITS	Fauji Fertilizer Company Ltd <i>Fertilizer manufacturer and distributor - statutory audit</i>	Pakistan Telecommunications Company Ltd <i>Landline telephony and Internet services- statutory audit for two years</i>
	Orient Petroleum Inc. (OPI) <i>Petroleum JV - statutory audit</i>	Dowell Shlumberger (Western) S.A <i>Oil well services - Statutory audit</i>
	Halcrow Pakistan (Pvt) Ltd <i>Structural designers - statutory audit</i>	The FirstMicroFinance Bank Afghanistan <i>Pioneer commercial bank in Afghanistan - ISA audit</i>
OTHER ASSURANCE	USAID's Rehabilitation of Economic Facilities Services Program, Afghanistan <i>Audit under the US Government Auditing Standards</i>	Asian Development Bank's Malakand Development Project <i>Audit/forensic review of a roads construction projects in Malakand region, Pakistan</i>
	United Nations Higher Commissioner for Refugees (UNHCR) <i>Funds Accountability Audit of 38 Implementing partner agencies of UNHCR</i>	World Vision Pakistan <i>Audit/forensic review of a project for the benefit of earthquake victims</i>
	Louse Berger Group (Afghanistan) <i>Infrastructure/Construction work for USAID Projects</i>	

Annex. IV

REFERENCES**Mr. Aazar A. Hameed**

Relationship: Reporting Line in pwc Tax Services

Partner - Tax Services
A.F. Ferguson & Co Chartered Accountants (a pwc Network firm)

Email: aazar.hameed@pwc.com
Ph: +92 51 2273457

Mr. Muhammad Ehtesham Khan

Relationship: Ex-Reporting Line in pwc, senior in PTCL Group

CFO at Digital Technologies Management Systems (Pvt) Ltd
(an Etisalat UAE & Circles Singapore joint venture)

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