

# SYED HALEEM

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## Electronics Engineer

Technical Sales. | Supply Chain & Logistics. | Sourcing Plans.

With a bachelor's degree in Electronics Engineering and Five (5) Years field experience with Electrical, Electronics, Sales and Customer Support Engineering. My goal is to find a full-time Engineering position and continue to provide electrical & electronics engineering services in industrial environments. Trustworthy and committed to complete projects with the strong work ethic.

Supply chain & Logistics. | incoterms & Freight. | Technical and Financial Quotation

- Components Sourcing
- Electronics & instrumentation
- Test & Measurement
- Electrical Power
- Communication skills
- Team Recruitment & Training

- Performance Management
- Public Speaking & Sales Training
- Business & Growth Planning
- Product Adoption
- Provider Engagement
- Strategic Marketing

## PROFESSIONAL HISTORY

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#### Product Engineer

Nov, 20 – Present

- Technically sound in Electronics and Electrical components
- I have experience of Technical sales and prepare the Technical and Financial Quotation for the clients.
- Mainly worked with PAF and defense sector of Pakistan in different projects related to manufacturing.
- Knowledge of Shipments, Incoterms, Freight Calculation and POs.
- Create and issue routine purchase orders, track purchases and shipments (including international), and provide Estimated delivery dates as requested for defense projects
- Working on tender inquiries and customized requirements from customer. Direct contact along with sending RFQs and getting Quotes from OEM (Fluke, Avic Jonhon, Axon, TI, TE, Amphenol, Aim TTI, Rigol, etc).
- Developed supplier base to align with procurement needs for various product development phases (Prototypes, launch and mass production)
- Created financial estimates for product manufacturing cost and capital investments for new products
- Coordinated Production/Sourcing plans with external manufacturing vendors for newly launched products

### SMJ | S. M. Jaffer & Co



#### Sales Coordinator

Jan, 20-Nov, 20

- Providing guidelines support installing, identifying and conducting root cause analysis for products
- Identified and performed root cause analysis to provide effective support in failure
- Handled responsibilities of documenting presentations and other technical reports
- Create Sourcing Plans for all phases of projects from Concept to Product Transfer to Manufacturing
- Generated highly technical integrated solutions for solving issues
- Provided technical assessments in domain of hardware testing

**Genesis Solutions (Pvt) Ltd.**



**System Engineer**

**2018 – 2020**

- Develop, implement and manage long-term solutions to issues that affect the efficiency of the Defence Systems
- Advise on feasibility of design changes for major Hardware/Software projects
- Providing guidelines support installing, identifying and conducting root cause analysis for defence products
- provided support in pre event design analysis and developed engineering documentation
- Identified and performed root cause analysis to provide effective support in failure
- Handled responsibilities of documenting presentations and other technical reports
- Create Sourcing Plans for all phases of projects from Concept to Product Transfer to Manufacturing
- Generated highly technical integrated solutions for solving issues
- Provided technical assessments in domain of hardware testing

**IESCO (ISLAMABAD ELECTRICAL SUPPLY COMPANY)**

**Internee Engineer**

**Sep to Dec 2017**

- Worked as an internee under Senior Engineer in IESCO at 132 KV.
- GSS And P&I Department
- Maintenance, Installation and Testing of equipment's like
- Circuit breaker, current transformer, and potential transformer.
- Knowledge of maintenance and repair of equipment's
- Related to electrical power generation and distribution, fire prevention systems

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**E** D U C A T I O N

**Bachelors in Electrical (Electronics) Engineering Iqra University Islamabad, Pakistan**

**2012 to 2016**