**Engr.Syed Makhdum Ali**

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**EXECUTIVE SYNOPSIS**

A Logistics & SC (supply chain **) visionary & leader**, having 28+ years of exponential experience in driving Logistics &SC initiatives, developing and implementing environmental, occupational health & safety programmes in compliance with **international Materials Management regulatory standards**.

**Proffering Logistics &SC leadership, creating a vision for the future**, encouraging organisational level commitment to the vision.

**Materials Management Certified / lean transformation and business improvement expert** with extensive experience improving operations and leading cultural change to deliver enterprise excellence.

* **Championed building and sustaining MM culture and Continuous Improvement techniques,** stewarded management of personal safety and health, process safety, environment, reliability, and efficiency to achieve world-class performance in Warehousing and SUPPLY chain Management..
* **Driven to go beyond compliance & commit to Matls Management excellence/ best practice**, earned substantial track record of achievement in a Warehousing , Inventory Control and complex asset management & people orientated arena.

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| **CORE SKILLS*** Operational Excellence (OE)
* Logistics & SC Management
* Kaizan Expertise
* Audits & Inspection
* Optimizing Process
* Continuous Improvement
* Establish Policies & Procedures
* HSE Training
* Knowledge Transfer
* Communication & Interpersonal Skills
* Analytical Skills
* Critical Thinking, Conflict Resolution
* Trainer to team
* Leadership

**EDUCATION** * BE Mechanical Engg UET Peshawar-
* Specialization In Materials Management Manchester UK

**PUBLISHED PAPER*** The Innovative Logistics Mgt Model-effect of the 21st Century.
* The Impact Of VAT on KSA Supply Chain Business .

**COURSES & PROFESSIONAL TRAINING*** Inventory Control & Planning Mgt (Dubai)
* Advance Supply Chain Mgt (Dubai)
* Modern Warehouse Management (ITTC JED)
* Team Building & Team Leading (Egypt Based)
* Team Building & leadership Skills
* Time & Self Management (Dubai based)
* Advance Leadership Skills (Dubai Based)
* Logistics Of Warehouse in Supply Chain Managemengt
* Communication Management Skills
* Food safety & Hygiene Training courses
* Sales Skills Management (Carrier Intl)
* Sales Leadership skills.
* ISO 9000 lead and Audit course
* Member ship certificate of SAUDI COUNCIL OF ENGINEERS.
* ISO 17025 Auditor Training and Certification, IACET,
* Auditing warehousing Safety Management System Performance, American Society for Safety Engineers,

**PERSONAL INFORMATION & Affiliations*** Nationality: Pakistani (Currently based in Saudi Arabia from last 30 Years)
* Languages: Arabic, English, Urdu, Punjabi, Hindi, Saraiki, Pashto
* Date of Birth : 3rd Feb , 1962
* Member Saudi Council Of Engineers
* Member American Society of Heating /Refgn and AC (ASHRAE)
* Member of Pakistan Engg Council

**COMPUTER SOFTWARES*** Got training on SAGE ERP materials /SC modules
* Oracle financial ERP system
* Maximo ERP WH module
* Saudi Aramco AIMS ERP system
* MIMIC HP-3000 ERP system for Oil & Gas plants.
* AS/400 Inventory control module .
* Excelant command on Microsoft office PC based interim systems.
 | Employment History (30 Years of Supply Chain experience in KSA)

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| **General Manager** **Umar Group Of Pharmacy Chain Supply****Consultant / Trainer on Logistics and Supply Chain Management of KPK Universities as Source Visiting Lecturere****GENERAL MANAGER** **KAWSAR ENGG CO – PVC /HDPE/PPRC/ HAND PUMPS manufacturer (PVT) Ltd.****SAUDI BINLADEN GROUP (Haramain Operations & Maintenance)** **Haramain Logistics /Supply Chain Director** | **15th Jun 2022****Till ate** **1st JAN 2021 TO** **10th Jun 2022** **2nd April 2016 to** **30th Dec @2021** |
| **SAUDI BINLADEN GROUP (PBAD)****Group Logistics /Materials Manager** | **2009 to 31st March 2016** |
| ***ALRAJHI GROUP(Al Watania Poultry Company )*****Logistics & Supply Chain Divisional Manager** | **July2005 – June 2009** |
| ***ALRAJHI GROUP(Al Watania Agri Company)*****Logistics & Supply Chain Divisional Manager** | **March,2003-July 2005** |
| ***SAUDI BIN LADIN GROUP (PBAD*)****Logistics /Supply Chain Country Manager-KSA** | **June 1997-Mar,2003** |
| **ARABIAN INDUSTRIAL FIBERS CO (SABIC) Supervisor, Raw Materials Inv Planning and Stores.** | **May,1995 –May,1997** |
| **SAUDI ARAMCO (SAMAREC YANBU OIL REFINERY& NGL, GAS PLANT YANBU)****Materials / Raw Materials Warehouse Planning Specialist** | **Feb,1993 – May 1995** |
| **CARRIER CORPORATION, USA---KSA** **Sales / Application Engineer**  | **Sep. 1991 - 1993** |
| **MECHANICAL AND CHEMICAL SUPPLY CO****Sales Engineer**  | **Sep. 1989 - 1991** |

**Accomplishments / Achievements :*** Instrumental in establishing, assessing and auditing Warehouse operational excellence model, as well as stewarding WH safety and environment Management System Cycle for the organization.
* Headed the team, which has been recognized as an OE leader.
* Nurtured development of Supply Chain operational excellence culture. Played a key role in creating value chain enhancements considering cost and profitability.
* Fostered innovation by introducing KAIZAN concept in Warehousing and by monitoring business continuity management and risk management.
* Within 04 years time achieved SURPLUS MATERIALS movement to other SBG- PBAD projects worth of **SR, 220 Millions** and the efforts are still going on to score maximum.
* Managed all SITE supply chain/Logistics activities for the DOKAAE project (Makkah Clock Tower) Makkah Worth of **SR 12 Billions**.
* Planned/ forecast long lead items for the foreign purchase per the schedules delivery forecast.
* Developed and established departmental **AUTHORITY MATRIX** , **SMART OBJECTIVES** , related **KPIs** (Key Performance Indicators) linked to the dept / strategic objectives.
* Awarded as BEST EMPLOYEE of the Company in 2018 by the CEO of SBG-OM.
* Commanding all elements of Materials Management function and operational excellence. Steering development of innovative and pragmatic Operational Excellence solutions.
* Establishing MM integrated Operational Excellence System with EMS & SMS.
* Leading, aligning and cascading Haramain Supply Chain Team, establishing KPI mechanisms for streamlined performance identification.
* Efficaciously driving investigation processes, identifying areas of concern.
* Provided leadership and strategic consultancy to maintain and enhance the company’s Materials management system as well as facilitating continuous development of a positive MM culture.
* Fostered innovation by introducing organisational cultural change where continuous improvement is celebrated; and conventional wisdom is challenged.
* Contribute to an evolving, dynamic Department Team Heads, operating within an environment of continuous improvement.
* Lead Auditor, established audit programmes and conducted compliance health and safety management system audit to identify areas of non-compliance and recommend remedial actions to mitigate identified risks.
* Established annual operating plans, Materials management systems deployment, compliance audits, best practices exchange, event reporting and corrective action closures, internal/ external reporting and compliance assurance.
* Engaged with a range of stakeholders at a senior level and governmental officials, to discuss on auditing/environmental issues. Collated presentations for Supply Chain audit findings for senior SBG Management
* Recognized for introducing several new techniques and delivering a combination of unrivalled quality, reliability and compliance.
* Delivered and implemented a comprehensive Supply Chain gap analysis and improvement plan.
* Aug 1999 - Jan 2000: Customer Service Advisor BT
* Designed and Developed Business Process Operating Procedures. like cycle counting ,WH Receiving/issuance/inspection/storage functions , Stock replenishments, dormancy reviews, Obsolescence reviews and Developed Various Job Descriptions from Fork lift operator to WH Manager positions.
* 13 spare parts warehouses reorganized in terms of : storage condition, introducing proper shelving system, by designing /introducing 10 Ch Bin location (alpha numeric)per ERP requirements.
* Developed various crystal reports for ERP external system deployments.
* Being a Functional leader to new Corporate Software (SAGE ERP) trained all the key/end users on the Distribution module.
* Designed and introduce the new FIELDS for the Corporate Software(ERP) in order to maintain the integrity of data .
* Organized a LOGISTICS REFERENCE MANUAL for the various depts.
* Awarded as Best Employee 2005 in Watania Agri company (AlRajhi Group)
* Nominated a team leader for ISO-2005-22000 Food Safety Management System and trained the team as per training being received 2008.
* Merged Al-Watania Agri Co Qassim and Al-Watania Transport company Logistics to Al-Watania Poultry Logistics by closely monitoring all the activities within given time frame.
* Nominated as AlRajhi Group Materials Controller by Group Chairman Sheikh Sulaiman A Aziz AL Rajhi and shared profit to Group as **SR, 25 Million** in 2008 by exchanging surplus materials among the sister companies.
* Rated as an EXCELANT employee in annual AWP(Alwatania Poultry company) employee evaluation program.
* Introduced **KAIZEN** (continuous improvement) philosophy in various work places
* Through awareness of **ISO 9001 : 2000** processes. Trained as Internal Auditor & had been completely involved in implementation of the Quality drive at all levels & phase

***Professional Experience*** * Managed all technical and commercial aspects of Logistic and Warehouse operations to Watania Agri Project **worth of $ 250 Millions** .
* Managed all the Logistics operations and materials tracking system for the Project ALFAISALIA tower Riyadh **worth of SR,1.2 Billion**
* Controlled all the Logistics and materials activities for the construction of TAIF Specialist Hospital , capacity 500 beds **worth of SR, 700 Millions.**
* Managed all the Logistics and Supply Chain activities for the Project Haram Hotel and Haram shopping center Madina Munawara **worth of SR,800 Millions**
* Managed all the Logistics and supply chain activities for the 5 star Hotel (Move & Pick)Project (Lot 130)Madina Munawara **worth of SR, 900 Millions**
* Managed all the materials tracking and supply chain activities for the Project Arqa Palace Riyadh **worth of SR, 800 Millions**
* Currently Controlling (more than **150,000 Line items worth of SR,90 Million** ) the overall Kingdom wide responsibility for the operational efficiency of all integrated logistics /warehouses/inventory control, and Supply chain activities.
* Preparing yearly financial budget for the department , communicates to the department senior staff and monitors cost control targets.
* Develop and maintain the stock replenishment activities for all the warehouses located in different cities.
* Planning Logistics warehouse /inventory control and procurement strategies to support company’s overall strategic business plan.
* Managing a team of 35-40 multinational professional working force.
* Analyses inventory performance trends and initiates tactical measures/methods that will reduce inventory and increase throughput.
* Forecasting – projects trends and needs, developing & implementing long term strategies and short term business plans related to Logistics/materials requirement.
* Managed a fleet of ( 55 cold storage trailer 40 feet long ) for different out lets to supply from central store JOUF.
* Develops and implement company wide Inventory Control parameters in order to maintain the parts availability required by all the projects.
* Reports formally, at fixed intervals and provides top level liaison to the Company’s Executive Management on the performance, activities, staff and other requirements of the department.
* Recommends information system enhancements and facilities for successful implementation .
1. Controls all storage facilities, catalog descriptions, input facilities, incoming deliveries etc., continuously monitors performance and to introduce improvements as necessary. Reviews and update continuously all materials storage identification and maintains integrity of control system.

Supervises and organize logistics of material handling storage, planning, distribution and transportation of stocks. Ensures all relevant inventory information is accurate by monitoring the compliance with departmental operating procedures in the areas like Goods received notes, material issue slips and records of goods returned to stock are recorded in accordance with company polices. Satisfactory input control are followed by the segment heads and subordinates and appropriate input modes are used to avoid any unnecessary accounting implications |