



CONTACT ME

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📍 Saddar Cantt, Peshawar.

EDUCATION

MA

International Relations
2021

BSC

Computer Science
2016

FSC

Computer Science
2014

SKILLS

- Management Skills
- Sales
- Communication Skills
- MS Office

LANGUAGES

- English
- Urdu

MUHAMMAD AWAIS

Trainee Floor Manager

ABOUT ME

To become a part of a dynamic group where I could further explore the skills and capabilities which I gained in the whole academic career, and to serve in a challenging work environment and equally vast opportunities of career development based upon achievements results.

WORK EXPERIENCE

Bonanza Satrangi

Trainee Floor Manager

2018 - Present

- Strategic Planning: Develop and implement sales strategies to achieve company targets and maximize revenue.
- Team Leadership: Lead and motivate the sales team to meet and exceed sales goals, providing guidance and support.
- Market Analysis: Conduct thorough market research to identify trends, opportunities, and potential challenges.
- Relationship Management: Cultivate and maintain strong relationships with key clients, ensuring customer satisfaction and loyalty.
- Sales Performance Analysis: Monitor and analyze sales performance metrics to assess effectiveness and identify areas for improvement.
- Training and Development: Provide ongoing training to the sales team to enhance their skills and product knowledge.
- Budget Management: Responsible for budget planning and execution to optimize resources and achieve financial objectives.
- Collaboration: Work closely with cross-functional teams, including marketing and product development, to align strategies and achieve overall business objectives.
- Reporting: Generate and present regular sales reports to senior management, highlighting achievements and recommending adjustments as needed.

REFERENCES ON DEMAND