



M. Ali Kakar

Bilingual Sales Executive with 5 years' experience

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House: 109, Abubakar street 3A, Javaid Town, Gulbahar: 4, Peshawar, Pakistan

Professional sales executive with 5 years of experience in generating high revenue, worth pkr 8 million and excellent client relationship building skills

WORK EXPERIENCE

Lead Manager Kansai Paints

09/2021 - Present

Peshawar, Pakistan

- Achievements/Tasks*
- Accomplishing sales targets, generating scalable profit for the company

Demand Generating Officer ICI Dulux

06/2020 - 08/2021

Peshawar, Pakistan

- Achievements/Tasks*
- Successfully handled multiple contracts
 - Onboarded a client with contract value worth 8 million / pkr

Sales Executive Medicam Group of Companies

05/2019 - 05/2020

Peshawar, Pakistan

- Achievements/Tasks*
- Vendor handling
 - Outbound Sales

Pre Seller Northern Bottling Company

04/2018 - 04/2019

Peshawar, Pakistan

- Achievements/Tasks*
- Order Booking
 - Proactive Sales

EDUCATION

Bachelor of Commerce University of Peshawar

11/2019 - 11/2021

Peshawar, Pakistan

- Courses*
- | | |
|-------------------|--------------|
| - Accounting | - Business |
| - Cost management | - Audit |
| - MIS | - Statistics |

ACCA Professional Academy of Commerce

09/2018 - Present

Peshawar, Pakistan

- Courses*
- | | |
|------------------------------|-----------------------|
| - Financial Accounting 1, 2 | - FFA |
| - Management Accounting 1, 2 | - Intro to Management |

SKILLS

MS Office, Excel, Word

Problem Solving

Accounting

Negotiation

Management

Adaptability

Public Relations

Client Relations

LANGUAGES

English

Full Professional Proficiency

Pushto

Native or Bilingual Proficiency

INTERESTS

Volunteering and community involvement

Travel

Sports