###### PPCurriculum Vitae

***NADEEM UL WAHAB***

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| ***Personal Information***    ***Objective*** Education ***Experience***  ***Overview***  ***Courses***    ***Languages***  ***Strengths***  ***Operation skills***  ***Extra activities*** | * ***Date of Birth****: 4th FEB 1991* * ***Father’s name****: Mehmood ul wahab*  **Religion:** Islam  * ***Nationality****: Pakistani* * ***Domicile / Place of Birth****: District Nowshera (KPK)* * ***Residence:*** *District Nowshera (KPK)* * ***Marital Status****: Married*   *Seeking a challenging position in an environment with the help of which I can go soft and smooth through my great skills and abilities, it will help me to get better opportunities as Well as help me to achieve my goals in future.*  ***(MBA) Finance*** *From Northern university Nowshera in 2012 with 3.08 GPA.*  ***Graduation (BBA)*** *From Northern university Nowshera in 2010 with 2.4 GPA.*  ***Intermediate (F.S.c)*** *From City degree College Nowshera in the year 2008.*  ***Standard (S.S.C)*** *did from Govt high School No 2 Nowshera in the year 2006.*   * ***(1)Paradise Marketing***   ***Designation:-*** *sales executive*  ***Tenure: -*** *From May 2012 to Aug 2014.*  ***Location:-*** *Nowshera*  ***Organization Type:-*** *Marketing Firm*  ***Description: -*** *Maintaining Receipt and payment Vouchers, clients complete data according to the firm requirements, reporting to the main branch of the project working with on daily basis. Keep and update Customers and Dealers account after the end of month. Manage transport for the customers site visit at every weekend.*   * ***(2)British American tobacco***   ***Designation:-*** *Supervisor*  ***Organization Type:-****Manufacturing**Firm*  ***Tenure: -*** *From Aug 2014 to June, 2016.*  ***Description:-****Manage all on going activities of the workers and give them directions. Take work from right person on the right place. Material availability on the module. Maintain housekeeping on the floor and cleaning*  *Of the Deptt. Control the Material waste****.***   * ***(3)Oppo mobile technology***   ***Designation****:- Regional Training manager*  ***Organization Type****: Smart phone company*  ***Tenure:-****From Feb 2017 to Aug 2019*  ***Description:-****Give training to promoters and dealers regarding sales and product knowledge. Making new dealers to increase sale on each shop. Reporting to the Headquarter on daily basis sales and providing all Regional info according to their required data. Build long lasting relationship with all dealers to accomplish Monthly target. Maintaining oppo stock on all oppo dealers’ .catching crosses region stock. Set targets for promoters and sale officers on daily basis. Check daily sale and other IMEI info from V2 system daily. Do activities to improve sale in different places*   * ***(4)Vivo electric pvt ltd***   ***Designation****:- Area sales manager*  ***Organization Type****: Smart phone company*  ***Tenure:-****From sep 2019 to Till date:-*  ***Description:-*** *Introduce our brand in market to increase sale and inventory .connect with company give market data to HO their require data .push our dealers for more stock and sale on daily basis to complete their targets on time .sharing and explaining each policy to retailer and wholseller. Help wholseller to maintain DMS system as company requirement .Attend monthly meeting in office with boss and make some markets plain and discuss our competitor brand policies .create a friendly environment with dealers to focus our brand more .*  *Deliver NPL to dealers on every new product launch.Doing branding work in market .each wholseller telly ledger with company in the end of the month.*   * (5) Jalal Enterprises   ***Designation****:- order booker*  ***Organization Type****: Sole distributer diapers tooth brush and herbal products.*  ***Tenure:-****From may 2023 to Till date*  ***Description:-*** *daily visit market and take orders from all our dealers .find new dealers to increase our sale .after market visit daily meeting with owner and discuss about market to sort out market problems .*   * *Diploma in computer, with a great hold at MS Office.* * *English Language course from American institute Nowshera.* * *Quick book .Web browsing..* * *Six months ON the job training in HR deptt at cherat cement.* * *English* * *Urdu* * *Pashto* * *Sales and achiving targets in the time* * *Presentation skills* * *Proactive approach to problem solving.* * *Good organizational and planning skill* * *Analytical skills* * *Strong oral and written communication.* * *Ability to communicate clearly and effectively with senior management and external, internal customers.* * *Agility and flexibility in response to changing priorities and needs.* * *Proven ability to manage projects, work under pressure and consistently meet deadlines.* * *Demonstrate ability and willingness to continuously acquire new competencies and accept new challenges.* * *Very strong IT competency specially with ms office, excel, PowerPoint* * *High level of attention to detail.* * *Travelling other cities* |
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