

### Contact

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Address Lahore. Pakistan

# **Computer Courses**

#### Foundation

(Microsoft Office, Outlook, Word, Excel, PowerPoint, Access etc.).

- Graphic Designing (Adobe Photoshop, Corel Draw)
- Other

Hardware, Internet Troubleshooting, LAN/WAN, Browsing, Connectivity, Windows XP/7.

• Customer Service Training from PTCL contact center customer services Training Program Lahore.

# Education

• Bachelor of Arts (B.A) University on the Punjab

## **Gym Instructor**

- Having more than 10+ years one-onone working experience with clients to determine their specific fitness needs and goals
- Instruct individual clients or client groups on proper and safe equipment usage
- Ability to demonstrate proper use of gym equipment
- Strong knowledge of fitness techniques and methodologies.

# Language

English, Punjabi, Urdu

# MUHAMMAD USMAN

### Sales Supervisor

To obtain a key skill in a reputed career organization where I can utilize my skill developed during studies and learn according to the current environment to get myself fit for forthcoming challenges and prove myself as a professional.

# Work Experience

### (Sep-2022 to Sep-2024)

Abr Alqamar Food stuff Trading co. L.L.C, Al Ain UAE.

### Sales Supervisor (Food Company)

- Employing Selling Passion & Positive Attitude To Increase Sales
- Achieving Sales Objectives
- Keen Understanding Of Best Sales Practices
- Understanding customer needs & offer support/solutions after discussion & approval from seniors
- Building a new customer base & retain existing customers by providing excellent customer service
- (Mar-2021 to Jun-2022)

House Of Dresses Sharjah, UAE

### Sales Coordinator (Clothing Brand)

- Provide first-class customer service in a timely, friendly, and knowledgeable manner via face-to-face interaction
- Support the store manager in all kinds of operations in the store
- Ensured that the store is clean, safe, and presentable for customers
- Maintained visual standards on the sale floor and provide excellent customer service

### • (Aug-2019 to Jan-2021)

The House of APHRODITE, Block C 1, Gulberg III Lahore. Pakistan **Sales Assistant (Ladies Clothing Brand)** 

- Building and maintaining relationships with clients and key personnel within customer companies.
- Letting customers know about other products the company offers.
- Working closely with Account Managers and Sales Consultants.
- Passing leads to the sales team and following up on progress.
- Liaising with internal departments to ensure client needs are fulfilled

### (Feb-2016 to Mar-2019)

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AIMS TEXTILE SERVICES, Lahore Pakistan

### Admin Officer and Management

- Monitoring and maintaining office equipment and inventory supplies and orders replacement supplies as needed.
- Creating, updating, and maintaining records and databases.
- Updating office policies and procedures.
- Scheduling company calendar and updating as needed
- Preparing reports on expenses, office budgets, and other expenditures

# STRENGTHS

- Highly motivating, creative, and innovative mind.
- Self Motivated/Hard working.
- Quick learner of new Technologies
- Good Problem Solver