

# Hafiz Muhammad Mahad



House No.9, Street No.5, Block-G, New  
city homes  
Peshawar, Pakistan



19.10.1994



03144451314

mahad601@gmail.com



## PROFILE

I am energetic, ambitious person who has developed a mature and responsible approach to any task that i undertake, or situation that I am presented with. I am excellent in working with others to achieve a certain objectives on time and with excellence.

## EDUCATION

09.2019 - 07.2021	<b>University Of Peshawar</b> Master In Business Administration
09.2013 - 10.2018	<b>University Of Peshawar</b> Bachelor In Business Administration
09.2011 - 06.2013	<b>Govt. College of Management Sciences</b> Business Administration
03.2009 - 06.2011	<b>Iqra Huffaz Secondary School</b> Science

## EXPERIENCE

08.2022 - 12.2023	<b>Shawan Pharmaceuticals, PWR</b> Area Sales Manager <ul style="list-style-type: none"><li>Achieving growth and hitting sales targets by successfully managing the sales team</li><li>Designing and implementing a strategic sales plan that expands company's customer base and ensure it's strong presence</li><li>Managing recruiting, objectives setting, coaching and performance monitoring of sales representatives</li></ul>
01.2022 - 07.2022	<b>Bryon Pharmaceuticals, PWR</b> Regional Manager <ul style="list-style-type: none"><li>Achieve growth and hit sales targets by successfully managing the sales team</li><li>Team Leadership</li><li>Own recruiting, objectives setting, coaching and performance monitoring of sales representatives</li></ul>
01.2019 - 12.2021	<b>Bryon Pharmaceuticals, PWR</b> Sales Promotion Officer <ul style="list-style-type: none"><li>Sales Targets</li><li>Present sales, revenue and expenses reports and realistic forecasts to the management team</li><li>Identify emerging markets and market shifts while being fully aware of new products and competition status</li></ul>

## SKILLS

- ✓ Good communication - written and oral skills
- ✓ Excellent conceptual and analytical skills
- ✓ Effective interpersonal skills
- ✓ Leadership and Organizational skills

## LANGUAGES

- English -
- Urdu -
- Pashto -
- Hindko -

## PERSONALITY

- Communicative
- Creativity
- Punctuality
- Organized