



# M. Ali Kakar

Bilingual Sales Executive with 5 years' experience

alikakar190@gmail.com

+923421660998

House: 109, Abubakar street 3A, Javaid Town, Gulbahar: 4, Peshawar, Pakistan

Professional sales executive with 5 years of experience in generating high revenue, worth pkr 8 million and excellent client relationship building skills

## WORK EXPERIENCE

### Sales Executive

Kansai Paints

09/2021 - Present

Peshawar, Pakistan

#### Achievements/Tasks

- Accomplishing sales targets, generating scalable profit for the company

### Demand Generating Officer

ICI Dulux

06/2020 - 08/2021

Peshawar, Pakistan

#### Achievements/Tasks

- Successfully handled multiple contracts
- Onboarded a client with contract value worth 8 million / pkr

### Sales Executive

Medicam Group of Companies

05/2019 - 05/2020

Peshawar, Pakistan

#### Achievements/Tasks

- Vendor handling
- Outbound Sales

### Pre Seller

Northern Bottling Company

04/2018 - 04/2019

Peshawar, Pakistan

#### Achievements/Tasks

- Order Booking
- Proactive Sales

## EDUCATION

### Bachelor of Commerce

University of Peshawar

11/2019 - 11/2021

Peshawar, Pakistan

#### Courses

- |                   |              |
|-------------------|--------------|
| - Accounting      | - Business   |
| - Cost management | - Audit      |
| - MIS             | - Statistics |

### ACCA

Professional Academy of Commerce

09/2018 - Present

Peshawar, Pakistan

#### Courses

- |                              |                       |
|------------------------------|-----------------------|
| - Financial Accounting 1, 2  | - FFA                 |
| - Management Accounting 1, 2 | - Intro to Management |

## SKILLS

MS Office, Excel, Word

Problem Solving

Accounting

Negotiation

Management

Adaptability

Public Relations

Client Relations

## LANGUAGES

English

Full Professional Proficiency

Pushto

Native or Bilingual Proficiency

## INTERESTS

Volunteering and community involvement

Travel

Sports