

# KASHIF ALI

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## OBJECTIVES:

To utilize my potential of achieving excellence, to apply all that I have learned in the organization, I work for and be a part of a dynamic team.

## PROFILE SUMMARY:

I am a dedicated and target oriented individual willing to climb up the ladder of success by virtue of hard work and proper utilization of my scholastic aptitude and experience.

## ACADEMIC QULIFICATION:

Degree / Certificate	Board/ University	Year	Specialization
<b>M.COM</b> (Finance)	University of Agriculture Faisalabad	<b>2021</b>	<b>Finance</b>
<b>B.COM</b> (IT)	GC university, Faisalabad	<b>2019</b>	<b>Information Technology</b>

## TECHNICAL/ COMPUTER'S SKILLS:

- **MS. Office:** Word, Excel, Power Point
- **Graphic Designing:** Adobe Photoshop
- **Web Designing & Development:** WordPress
- **Six (6) months diploma** (Hotel Management & Tourism)

## EXPERIENCE:

**Silk Bank Ltd      Designation: Assistant Relationship Manager Experience:**

- A/C Opening and Perform all front-end activities.
- AML / KYC other related activities at branch level.
- Customer services (Healthier relationship establish b/w Bank & Customers)
- Weekly/Monthly reviewing the all files and documents.
- Experience of handling cash, clearing, local remittances, and /other related activities
- Deposit Mobilization. (upto 40 MM)
- Sale and Marketing of Banking Product (Auto Loan, Home Finance, Credit Card & Personal Loan etc).
- Follow-ups, Setting-up of sales targets.

**WORKING FROM OCT 04<sup>th</sup> 2022 TO TILL DATE**

**Bank Alfalah Ltd      Designation: Internee/ Internship Experience:**

3 Months Intern in Multiple Departments such as:

- Trade,
- Accounts and Finance.
- Operations

**WORKING FROM February 2019 TO April 2019**

## **COURSES/ TRAINING:**

- Introduction/ Orientation.
- Basic Banking Training about Banking and Banking Product.
- Selling Skills
- Account Opening

## **REFERENCES:**

- Can be furnished upon request.