



SAQIB NAWAZ

Date of Birth: 10/10/1988 / City of Birth: Faisalabad

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Nationality: Pakistani

Education

- **B.Com**
2008 / Punjab University
- **Intermediate**
2006 / Faisalabad Board
- **Matriculation**
2004 / Faisalabad Board

Language

- English
- Urdu
- Punjabi

Computer skills

Ms Word & Excel. Computer software and hardware installation.

Expertise

- Traveling
- Creativity
- Web Searching
- Photography
- Critical Thinking
- Leadership

Reference

Available on request.

OBJECTIVE

To Achieve Professional Growth and Meeting Challenges While Resourceful and Innovative Where I can Utilize My Practical Exposure and Looking for a Position Where I Can Expand My Knowledge and Endeavour to Work to the Best of My Potential.

Experience

Fruitien, Citropak Private Ltd

Sales Officer. April 2018 – June 2020

Sales Executive. June 2020 - Till Date

Job Responsibilities:

- Monthly plan development and implementation.
- Screening and hiring of Order Bookers / DSR's.
- Ensure implementation of Monthly Operating Plan.
- Identify stock requirement at the warehouse.
- Capability development of distributors and distributor workforce.
- Roll out of Sales modules across distributor workforce.
- Conduct in market training/coaching with regular Follow up

Vital Tea Private Ltd

Area Supervisor. July 2015 – Feb 2017

Job Responsibilities:

- Generating new business leads.
- Plan and implement marketing strategies.
- Liaison with customers and sales team.
- Team management and execution of sale.
- Perform day to day assigned tasks.
- Ensure product availability ,sku availability.

Care Private Ltd.

Oder Booker. May 2012 – April 2015

Job Responsibilities:

- Responsible for visiting shops/ market of assign areas.
- Responsible for achieving sales target.
- Responsible for market hygiene as per given standards.
- To achieve monthly sales target assigned to him.
- Established good and professional relationship with the customers and provide them better services as per the company policies.
- Passion to accept challenges and targets