



# SAQIB NAWAZ

Date of Birth: 10/10/1988 / City of Birth: Faisalabad

+923336065513

saqibch155@gmail.com

Nationality: Pakistani

## Education

- **B.Com**  
2008 / Punjab University
- **Intermediate**  
2006 / Faisalabad Board
- **Matriculation**  
2004 / Faisalabad Board

## Language

- English
- Urdu
- Punjabi

## Computer skills

Ms Word & Excel. Computer software and hardware installation.

## Expertise

- Traveling
- Creativity
- Web Searching
- Photography
- Critical Thinking
- Leadership

## Reference

Available on request.

## OBJECTIVE

To Achieve Professional Growth and Meeting Challenges While Resourceful and Innovative Where I can Utilize My Practical Exposure and Looking for a Position Where I Can Expand My Knowledge and Endeavour to Work to the Best of My Potential.

## Experience

### Fruitien, Citropak Private Ltd

**Sales Officer.** April 2018 – June 2020

**Sales Executive.** June 2020 - Till Date

#### Job Responsibilities:

- Monthly plan development and implementation.
- Screening and hiring of Order Bookers / DSR's.
- Ensure implementation of Monthly Operating Plan.
- Identify stock requirement at the warehouse.
- Capability development of distributors and distributor workforce.
- Roll out of Sales modules across distributor workforce.
- Conduct in market training/coaching with regular Follow up

### Vital Tea Private Ltd

**Area Supervisor.** July 2015 – Feb 2017

#### Job Responsibilities:

- Generating new business leads.
- Plan and implement marketing strategies.
- Liaison with customers and sales team.
- Team management and execution of sale.
- Perform day to day assigned tasks.
- Ensure product availability ,sku availability.

### Care Private Ltd.

**Oder Booker.** May 2012 – April 2015

#### Job Responsibilities:

- Responsible for visiting shops/ market of assign areas.
- Responsible for achieving sales target.
- Responsible for market hygiene as per given standards.
- To achieve monthly sales target assigned to him.
- Established good and professional relationship with the customers and provide them better services as per the company policies.
- Passion to accept challenges and targets