# Resume

# Abdul khaliq S/o Najeeb Ullah shafique

#### **Present Address:**

District & Tehsil Sec: H-11/4 Islamabad E-Mail: malik.abdul43@gmail.com

#### **Permanent Address:**

H.no: D-73/a St: Sufi Hayat Ullah khan, Moh:Khanki Khel. District: Mianwali Contact: +923017221119

#### **General Profile:**

I consider myself a conscientious, adaptable, motivated and hardworking individual, confident and committed to succeed in my profession. I am a fast learner in diverse environment that enables me acquired skills, drive, initiative and team work.

#### **Objective:**

To enhance my abilities, skills and capabilities through working with professionals, dynamic, progressive and reputable organization.

#### Academic Qualification:

•	2010	:	Bachelor of Arts (B.A) University of Punjab.
•	2007	:	Intermediate Board of Intermediate and Secondary Education Sargodha
•	2004	:	<b>Matriculation (Science)</b> Board of Intermediate and Secondary Education Sargodha

#### **Professional Qualification:**

CCA TEVTA, Punjab. DIT(1-Year) Nics Computer College Mianwali Electronics (6-months) Vocational Training Insitute Mianwali

# Career History: Sales Manager: "<u>ADEEL SHEHBAZ STEEL MILLS</u>"

(Overall Experience: 9 Years and currently working)

### Key Expertise:

- Sales team supervision
- Territory management
- Relationship building
- Complex negotiations
- Lead qualification
- Presentation & proposals

### **Professional Experiences :**

1.	Organization	: Nestlé Milk Pack (pvt) Ltd		
	Designation	: DEO (DATA ENTRY OPERATOR).		
Duration		: 3 years (contract basis)		

#### **Responsibilities:**

- Ensuring the accuracy and relevancy of all data entered into databases
- Sorting and processing invoices from suppliers
- Highlighting any discrepancies in data to senior managers
- Entering sales data, market survey information and personal information into computer databases.
- Performing data review and clean-up processes

2.	Organization	: Pepsi cola (FMCG)	
	Designation	: Warehouse Supervisor	
	Duration	: 1 year intern	

3.	Organization	: Acted	
	Designation	: Community Mobiliser.	
	Duration	: 6 month	

#### **Responsibilities:**

- Preparation of activity based report of all programs.
- Mobilizing the community about the program.
- Organized Seminars and other events.
- Facilitate the visits of foreign delegates at local level.
- Sensitized the community about their rights and circumstances.

## Skills:

# **Computer Usage:**

Comprehensive working knowledge of these software packages:

- Microsoft Office and Open Office
- Windows 7, 8 and 10 operating system installation and usage.
- Graphic scanning/printing.
- Software installations in the operating system.
- Internet usage.

## **Communication skills:**

- 1. English (Reading, Writing and Speaking).
- 2. Urdu (Reading, Writing and Speaking).
- 3.Saraiki(speaking)

## **Personal information:**

Domicile	:	Mianwali
Religion	:	Islam
Nationality	:	Pakistani

## **Reference:**

Reference will be provided on Demand.