

HAMZA AKRAM

Sales / Marketing

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PERSONAL INFORMATION

Father Name	Muhammad Akram	CNIC	42401-8387049-1
Date of Birth	04-10-2006	Gender	Male
Nationality	Pakistani	Religion	Islam

OBJECTIVE

I am eager to leverage my academic foundation and enthusiasm to contribute effectively in a professional environment. I am seeking a position where I can apply my skills, gain valuable experience, and support my ongoing educational pursuits. Committed to continuous learning and growth, I am ready to bring dedication and a willingness to learn to your team while advancing my career aspirations.

EDUCATION

Degree	Board	Marks	Grade	Year of Passing
FSc Intermediate	Karachi Board	-	-	Continued
SSc Matriculation	Karachi Board	881/1100	A1	2023

WORK EXPERIENCE

The Genius Management

As s Sales / Marketing Executive

1st January 2024 to Till Date

Major Responsibilities:

1- Prospecting and Lead Generation:

Identify and pursue new business opportunities through research, networking, and cold calling Build and maintain a pipeline of potential clients

2- Client Engagement:

Conduct product presentations and demonstrations to potential clients.

Understand client needs and tailor solutions to meet their specific requirements.

Effectively communicate the value proposition of our products and services.

3- Sales Negotiation and Closure:

Prepare and present proposals to clients

Negotiate terms and close sales deals Achieve and exceed sales targets.

SKILLS

- Problem Solving
- Leadership
- Fast Learner
- Computer Basic Proficient
- Time Management

LANGUAGES

English	Urdu
Sindhi	Gujrati