

# Adnan Rehmani

## Director of Sales & Marketing

A successful Salesperson Maximizes Results by Leveraging and Identifying current resources.



✉ Adnanrehmani27@gmail.com

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📍 Plot 64A, small industrial estate area, Gujrat 50700, Pakistan

## WORK EXPERIENCE

### Sales, Marketing and Relations Manager Dilawar Fans & Industries

03/2021 - Present

Gujrat, Punjab, Pakistan

Specialized in fan spare parts manufacturing for notable fan brands and also delivering the most Affordable CEILING, PEDESTAL & WALL BRACKET fans.

Contact : Dilawar hussain - +923018222406

### Managing Director Etihad Traders Gujrat

01/2021 - Present

Gujrat, Punjab, Pakistan

Known for Value, Known For Prices. leading fan wholesalers with 20+ brands across all the Regions in Pakistan and few in Afghanistan and Iraq.

### Marketing Manager ZEE Home Appliances

12/2019 - 01/2021

Gujrat, Punjab, Pakistan

zee is an emerging brand in fans, washing machines, and Dryers manufacturing and retail business having 5+ official outlets in punjab,

Contact : Najam Ghuman - +923006143475

### Production Manager & Contractor Qaid Electrical industries

11/2016 - Present

Gujrat, pakistan

Also Known as Qaid Fans, is a Industrial spare parts manufacturing firm creating spare parts for bigger brands GFC Pakfan etc and exporters.

Contact : Abdullah Riaz - +923308684840

### Manufacturing Worker Qaid Fans

12/2015 - 11/2016

Also Known as Qaid Fans, is a Industrial spare parts manufacturing firm creating spare parts for bigger brands GFC Pakfan etc and exporters.

### Sales Manager Amir Crockery

03/2012 - 12/2015

CHOWK AZAM, LAYYAH, PAKISTAN

Amir Crockery is a retail store for steel, melamine, glassware and ceramics households which is our family owned business

Contact : Imran Rasheed - +923157353376

## EDUCATION

### Graduation

Bahaudin Zikrya University Multan

07/2016 - 05/2018

Multan, Pakistan

Courses

- sociology
- Education
- Linguistics

## SKILLS

Expert negotiator with a proven track record of securing successful outcomes.

Effective communicator with a talent for building strong relationships and driving results.

Insightful psychologist with a passion for helping individuals achieve their full potential.

Results-driven manager with Significant leadership and organizational abilities.

Adaptable professional with the ability to thrive in fast-paced and changing environments

Dynamic sales professional with a talent for building lasting relationships and exceeding targets

Strategic marketing professional with a creative mindset and a proven ability to drive growth.

Attentive listener and patient problem solver with a calm demeanor.

## LANGUAGES

Urdu

Full Professional Proficiency

English

Professional Working Proficiency

Punjabi

Full Professional Proficiency

Suraiki

Full Professional Proficiency

## INTERESTS

B2B Business

Wholesale

Brand Building

Meeting New People

Traveling to Unknown places

Creating

Moral Values

Success

Learning

Sports

History

Tech Future

psychology